

BUSINESS OFFERINGS



Four Reasons to Choose afsb as your COMPLETE Small Business Accounting Partner

We have the PERFECT Accounting Package for your Unique Small Business!

01 WE UNDERSTAND SMALL BUSINESS

We're small business experts. Our management team has a proven small business background, and we understand the dynamics, challenges and opportunities that you face on a daily basis. You might even say that we're small business *fanatics* - which means we're the ideal partner to help your small business grow, thrive and succeed.

02 WE'RE TOTALLY SOLUTION-FOCUSED

Our team uses leading-edge technology and in-depth knowledge to find practical, progressive and cost-effective ways to solve your small business accounting needs. We also ensure that our solutions are proactive and forward-looking, so that your small business is empowered to grow smartly and safely into the future.

03 WE PROVIDE QUALITY ADVICE & SERVICE

We give you comprehensive service and quality advice at a fraction of the cost of large firms. You'll also gain access to our network of financial planners, bookkeepers and other professionals who share our commitment and focus on serving the needs of small businesses like yours. We're small in size and cost - and we're *large* on quality and service!

04 WE PROVIDE PERSONAL ATTENTION

We give you quality personal attention. Unlike most accounting practices where a staff member can work with 250-1000 clients, we limit the number of clients that we work with - because it enables us to provide the focused, personal attention you want and *need*.

Running your small business takes all of your time and effort - and that's why an AFSB accounting package is your *perfect* solution! All of our packages are priced at a very competitive flat (fixed) fee instead of hourly, and here's why:

- An hourly rate means *nothing* to you when you don't know how long your work will take to complete. Frankly, accountants who charge you by the hour are being "rewarded" for their inefficiency - not for their performance!
- Your small business runs on a budget, and cost certainty is crucial to your stability and growth. Our flat rates ensure that you aren't "surprised" by the bill you get at the end of the work.
- We know that you want to avoid huge accounting bills that can affect your cash flow situation. Our packages avoid this with cashflow-friendly monthly payment options.
- Our accounting packages allow us to focus more on you and your needs, instead of time consuming tasks like invoicing and debt collection.
- With our packages, you know *exactly* what you're getting, and never have to worry about paying more for the services you expect to get.

Based on your unique small business needs, simply choose from our **Annual, Total Care Comply, Total Care Manage**, or **Total Care Growth** packages. You'll get expert accounting solutions at a tremendous cost-saving that is great for your "bottom line".

Plus, you'll enjoy the *peace of mind* that comes from knowing our expert team is taking care of your small business accounting needs. That lets you spend more time focusing on what's really important: running and growing your small business!

Get a high-level overview of each AFSB small business package on the following page.

Business Package Offerings

What does it include?	Annual	Total Care Comply	Total Care Manage	Total Care Growth
Consultation				
• Annual Tax Planning	●	●	●	●
• Annual Budgeting			●	●
• Annual Cashflow Forecasting				●
• Quarterly Business Management consultation where you can discuss your business's cashflow, profitability, or simply review your budgets.			●	●
Preparation and Lodgment of the BAS with the ATO				●
Annual report including				
• Profit & Loss Report	●	●	●	●
• Balance Sheet Report	●	●	●	●
• Depreciation Report	●	●	●	●
Telephone Support Duration (minutes), whenever you need it		15	15	30
Preparation and Lodgment of Tax Returns with the ATO				
• Company or Trust Tax Return	●	●	●	●
• Two Individual Returns	●	●	●	●
• Employee Fringe Benefit Tax Calculation			●	●
Dividend Minutes & Notices	●	●	●	●
Trust Distribution Minutes	●	●	●	●
Company Secretarial and Register Office Service	●	●	●	●
Package Fee - Including GST (Annual Only)	\$2200			
Package Fee - Including GST (Monthly)		\$275	\$363	\$550
Package Fee - Including GST & Xero Subscription (Monthly)		\$308	\$396	\$583



Supporting your business

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